



ABEL SOFTWARE LIMITED NEWS RELEASE

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EXPORT SUCCESS FOR ABEL SOFTWARE

Auckland-based Abel Software Ltd has achieved another software export success story with a significant development contract spanning 140 North American and Australasian branch operations of AlSCO. The global industry leader in the textile rental business sector has just completed implementation of Abel Software Ltd's flagship product Abel™ in the Nelson-Marlborough branch of AlSCO (formerly NZTS), having already implemented Abel in 86 branches spanning the United States, Canada, Singapore, Australia and elsewhere in New Zealand.

Abel, an enterprise resource planning (ERP) system that was designed and developed in New Zealand, was selected to provide the integrated operational and business capability necessary to manage AlSCO's worldwide operation into the future. AlSCO has linen and uniform processing, cleanroom, manufacturing, and sales/distribution facilities in almost every corner of the world, revenues in excess of \$US1 billion and more than 15,000 employees.

The current installation project marks another milestone in the success of Abel Software. Established in 1996, the company has a substantial enterprise solutions track record, underpinned by a core team of developers who each have more than 30 years experience in the software industry.

Their flagship product, Abel™, incorporates integrated financial, manufacturing, distribution, inventory, customer and supplier management systems and is equally well suited as a business solution for small and medium businesses as well as those of the global scale of AlSCO.

There are many proven software solutions designed to meet the sophisticated needs of large organizations, says Abel Chief Executive Peter Garnett. "But the price tag of these products frequently makes them unaffordable, particularly for Small and Medium sized Enterprises. Abel has been designed as a cost effective, low risk, and economical business management solution for organizations of most sizes."

Mr Garnett said that the AlSCO project is a substantial multi-country/multi-branch implementation that demonstrates the key benefits that Abel offers an enterprise of any size.



While Abel's flexibility and scalability were prime reasons for its selection by AlSCO so too were efficiency, speed and ease of use – all critical to the demands of a global enterprise that on a daily basis processes and delivers literally millions of items to a well diversified customer base.

Taking Abel's core distribution and financial functionality, a combined AlSCO and Abel development team built an integrated system to support AlSCO's specific textile rental business requirements, including counting, scheduling, routing and delivery-run processes, for its North American and Australasian branch operations.

While the task of implementing a new system into 140 branches worldwide initially appeared rather daunting, the Abel Project Manager, Dana Craig, is enjoying her role. "The Abel implementations progress smoothly and on time. AlSCO employees find Abel intuitive and user friendly, the Abel data structure is such that users are able to rectify any errors easily, and new employees pick up and learn to use Abel very quickly" she said.

To date Abel has been installed into more than 50% of AlSCO's branches. Some 2200 concurrent users use Abel to support AlSCO's business throughout the USA, Canada, Singapore, Australia and New Zealand, which sees Abel systems accurately and efficiently handle over 1 million transactions daily.

"AlSCO is scheduled to implement Abel into the remaining branches, including those in Germany, over the next two years," said Mr Garnett.

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